From: Larry McMunn

To: Microsoft ATR,microsoftcomments@doj.ca.gov@inetgw,...

Date: 11/20/01 2:35pm **Subject:** Microsoft Settlement

Having been involved in the computer industry since 1984, I have been witness to many trends and developments.

It cannot be in the interest of the American public (or the world's public, or any state's public) for one company to monopolize the computer operating system software and be a major developer or supplier of application software as well.

Microsoft should be two discreet companies-- one company dedicated to supplying the Operating System software only, and the other company (applications and productivity software) competing on the same level playing field as other suppliers of computer applications software.

All computer manufacturers should be guaranteed access to the Operating System software regardless of any other software installed on their product.

Furthermore, while I don't think that the government should set the pricing of software, all manufacturers should pay the same for the Operating System as others at a similar manufacturing level. For instance, all manufacturers producing up to 100,000 units per year might pay XX amount, those who make up to 500,000 units might may pay 90% of XX, up to 1,000,000 annually maybe 80% of XX, and over 1,000,000 units per year might be at 70% of XX. This would guarantee that computer makers could not be pressured into taking a sister company's product, freeing them from "software extortion".

Sincerely, Willard L. McMunn, President McMunn Associates, Inc. 900 Haddon Avenue, Suite 302 Collingswood, New Jersey 08108 856.858.3440

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Good Scripting! :-)

Larry McMunn President

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